

Silicon Motion Technology Corporation (NasdaqGS: SIMO) is the global leader in developing NAND flash controllers for SSDs and other solid state storage devices. We have over 20 years of experience developing specialized processor ICs that manage NAND components and deliver market leading, high-performance storage solutions widely used in smartphones, PCs, data centers and commercial and industrial applications. We have one of the broadest portfolios of controller intellectual properties developed from our deep understanding of NAND characteristics, which enables us to design both unique, highly optimized configurable IC plus related firmware controller platforms and complete turnkey controller solutions. In the last ten years, we have shipped over six billion controllers, more than any other company in the world. More NAND flash components, including current and up-coming generations of 3D flash produced by Intel, Micron, Samsung, SK Hynix, Toshiba and Western Digital, are supported by Silicon Motion controllers than any other company. Our customers include NAND flash makers, storage device module makers, hyperscalers and OEMs.

We are the world's leading merchant supplier of SSD controllers used in PCs and other client devices and leading merchant supplier of eMMC/UFS controllers used in smartphones and IoT devices.

We also leverage our controller expertise to supply customized high-capacity specialty SSD solutions for the Chinese hyperscale data center market and small single-chip form factor SSDs for high-performance industrial, commercial and automotive applications.

We market our controllers under the "SMI" brand, enterprise-grade SSDs under the "Shannon Systems" brand and single-chip industrial-grade SSDs under the "Ferri SSD" and "Ferri-eMMC" brands.

We were founded in 1995 in San Jose, California and now operate from corporate offices in Hong Kong, Taiwan and the US.

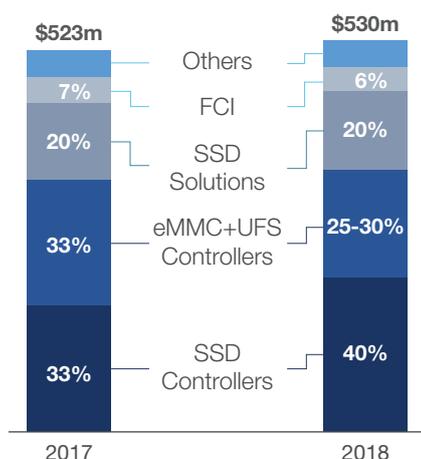
## Quick Facts

|                  |                       |
|------------------|-----------------------|
| <b>Founded</b>   | 1995                  |
| <b>IPO</b>       | 2005                  |
| <b>NasdaqGS</b>  | SIMO                  |
| <b>Employees</b> | 1,307 (2018 year-end) |

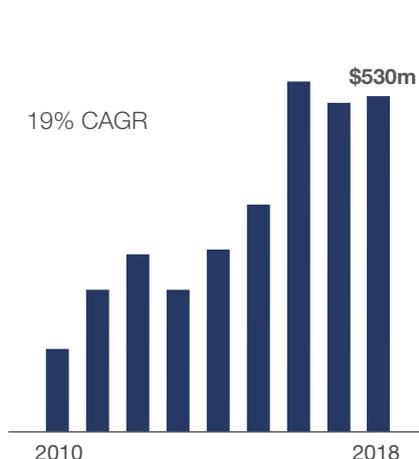
## Key Products

- **Client SSD controllers – global merchant leader**
- **eMMC & UFS controllers – global merchant leader**
- **Customized specialty SSD solutions – global leader**

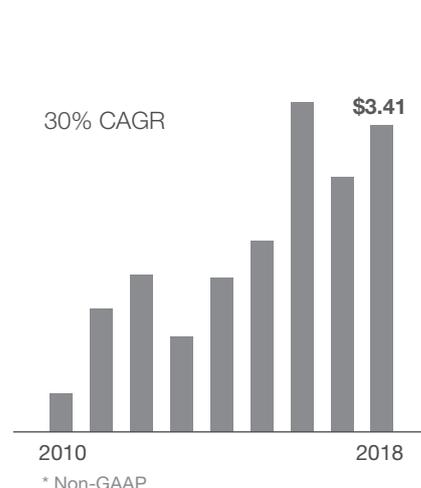
## Sales Mix



## Revenue



## EPS\*



## Investor Contacts

**Chris Chaney**

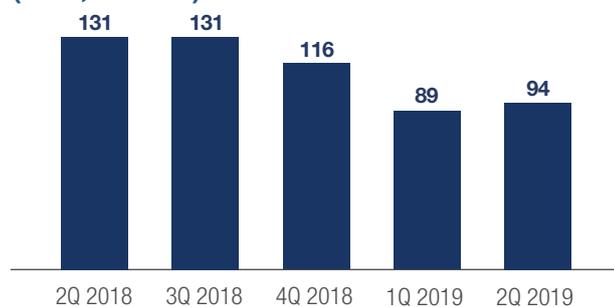
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## Revenue\*

(\$m, %YoY)



\* Non-GAAP Continuing Operations

## Earnings per ADS\*

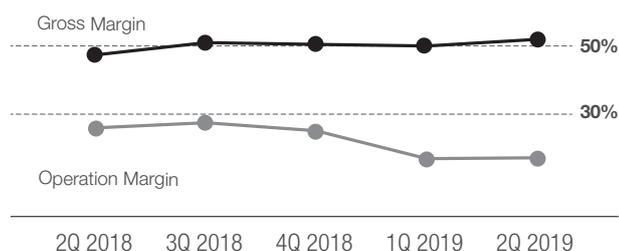
(\$, %YoY)



\* Non-GAAP Continuing Operations

## Margins\*

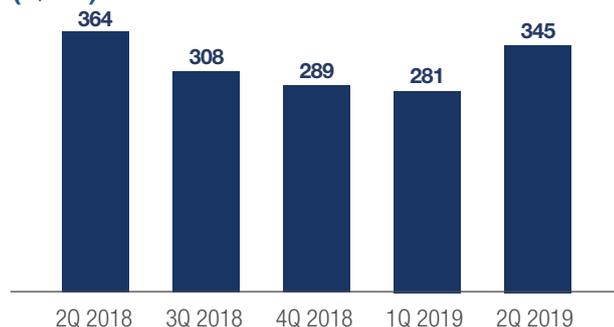
(% of Revenue)



\* Non-GAAP Continuing Operations

## Cash Balance

(\$m)



## Analyst Coverage

| Firm                          | Analyst           |
|-------------------------------|-------------------|
| B. Riley FBR                  | Craig A. Ellis    |
| Bank of America Merrill Lynch | Simon Dong-je Woo |
| Cowen & Co                    | Karl Ackerman     |
| Craig-Hallum Capital Group    | Anthony J. Stoss  |
| J.P. Morgan                   | Gokul Hariharan   |
| KeyBanc Capital Markets       | Weston Twigg      |
| Morgan Stanley                | Charlie Chan      |
| Needham & Company             | Rajvindra S. Gill |
| Nomura International Limited  | Donnie Teng       |
| Roth Capital Partners         | Suji Desilva      |
| Susquehanna Financial Group   | Mehdi Hosseini    |

## Safe Harbor Statement

This fact sheet contains "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Such forward-looking statements include, without limitation, statements regarding trends in the multimedia consumer electronics market, our potential growth in new markets and our future results of operations, financial condition and business prospects. Although such statements are based on our own information and information from other sources we believe to be reliable, you should not place undue reliance on them. These statements involve risks and uncertainties, and actual market trends or our actual results of operations, financial condition or business prospects may differ materially from those expressed or implied in these forward looking statements for a variety of reasons.

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